



# Valley Emergency Medical Services

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## *Board of Directors*

**President:** Jared Heon      **Vice President:** David Geloso      **Vice President:** Noreen McGorty  
**Treasurer:** William Scollin      **Secretary:** Madalene Taggart

### Meeting Minutes

*VEMS Board of Directors*

*Thursday, July 29, 2021*

*Griffin Hospital Conference Room 1&2*

*130 Division St Derby CT 06418*

Attended: Jared Heon, Noreen McGorty, Bill Scollin, Kyle Kelley, Joseph Laucella, Bryan Ryan, Madalene Taggart, Brian Mezzapelle, Joseph Burnett, Jason Perillo  
Absent: George Temple, Richard Dziekan, David Geloso, Jon Lovisolo  
Guest: Joanne Fleming, Echo Hose Supervisor

1. Call to Order / Pledge of Allegiance
  - a. Meeting began at 7:05 pm
2. Approval of Minutes
  - a. Did not approve minutes
3. Public Comment
  - a. No public comment
4. Executive Director & Finance Report(s)
  - a. J. Perillo reviews ED report, states Financial reports will be done during the budget talk.
  - b. Everyone knows we submitted a proposal to the city of Ansonia for transportation service there. Frequent contact to mayor's office. Conclusion we need to wait on this until the end of the year or beginning next year. One of the reasons why we wanted a longer extension in Shelton because we expected the city to need more time for the city of Ansonia to do what it needs to do. City of Ansonia mayor office assure J. Perillo they are still moving in that direction.
  - c. In terms with Contracts: Bundle billing. Met with M. Taggart and First Selectmen of Oxford a few weeks ago. We have bundle billing in the Oxford budget. Beginning a bundle billing agreement with Oxford for \$34,000. But also Oxford is working with Griffin Hospital to see if there is a way to meet in the middle with regards to cost. Jason offered help to with Town's counsel and Griffin attorney's to make that contract work. End of day... VEMS needs a contract with town, Oxford ambulance and probably with Griffin Hosp. And the Town needs a contract with Griffin. Lots of moving parts. Same time we have not executed a contract with Griffin for payment in relation to Shelton. Have been talking to Dr. Brown. The ball has been in their court. Asked Dr. Brown to follow up. We have multiple contracts at the same time.
  - d. Seymour Bundle billing. Met a few months ago with First selectwoman and Kyle Kelley. Interest in bundle billing. It hasn't happened to get into their budget. Seems to still be a willingness to do this in Seymour. Tells K. Kelley to let him know what he can do to help with this.
  - e. J. Heon asks about Oxford (we did not have a contract with the town previously) is it all included and will it be incorporated into the language? J. Perillo says it will have to be. J. Perillo state that administrations can change and we want to make sure someone else could come in and decide bundle billing is not that important. So we need a contract.
  - f. K. Kelley: He was told that from Griffin there was no shot with Griffin contribute. Reviews Bundle billing amounts on the budget form. Moving forward: Seymour's concerns were because of Shelton agreement, the money hospital was putting out for

Shelton, etc.

- g. J. Heon Mentions that maybe there is a VCF or team grant to assist as most of their clients are recipients. Towns can work on a regional subsidy grant in the long range? We have talked to other services and they are shocked there are not bundle billing agreements. Talking to other regional services, they were shocked there wasn't a bundle billing agreement.
  - h. K. Kelley Ansonia: are they still moving forward with vems? Jason states they are not making a commitment to move forward for anything. K. Kelley said he misunderstood, he thought Jason meant VEMS.
  - i. J. Heon asks about municipal contributions. Jason states still waiting on city of Shelton. N. McGorty states that she has followed up and they said they confirmed they it was in the budget and approved. She doesn't know why. This is last year's payment. Mayor said the money was there.
  - j. Jason confirms that last year Shelton is outstanding. This year we are missing Shelton, Derby and Seymour. Derby is missing a settlement payment.
5. Supervisor Report(s)
- a. Chris is away: No report was given.
  - b. J. Fleming: Supervisor Gordon MacCalla and FT Tim Yurksaitis are returning to work in the next two weeks from STD.
6. Budget: J. Perillo reviews budget. We are in the fiscal year currently this budget is for. Wanted to make sure that is clear.
- a. Bundle billing: didn't exist in previous years. Lower in patient billing this year than previous due to Bundle billing.
  - b. PPP loan forgiveness: explained how it will be booked. Loan is completely forgiven. It all hit in FY 2021. It's a 1-time revenue addition.
  - c. 6703: consulting/accounting and Legal: is less than spent the previous year. We spent a lot on the Shelton / Echo situation and don't anticipate it to be a lot this year. Reviews other anticipated legal/ consulting expenses as related to Ansonia and other things
  - d. Depreciation. Reviews how depreciation works. Does not get reconciled until the end of the FY.
  - e. Loss: We have seen a steady decline in collection rate and ALS %. We have been working on it for a while. Bryan says if they stop asking "do you need a medic" outside, that will stop. Get it during covid but now we should get the medic in there to get the assessment. Won't be a huge increase, but it will help to curb it. J. Perillo says C. Brown aware and working on it.
  - f. K. Kelley says there is revamping of the EMD process is going on in other regions. To keep that in mind.
  - g. J. Perillo- previous year we did some Architectural work on the building that will not be moving forward. B. Scollin mentions that we will be doing some smaller renovations later.
  - h. Budgeted loss: Fortunately, we are strong in cash now to absorb this but wants the board to understand he thinks the years of huge "profits" are gone, actually he thinks they are gone for emergency ems. Discussion from group of the what they think EMS is going to be.
  - i. J. Fleming reviews the changes to insurance costs. New insurance (Guardian) Shopping around each year at renewal.
  - j. J. Heon thanks everyone for the work on the PPP loan and Forgiveness.
  - k. K. Kelley asks about any changes to calls / volume due to the Shelton changes. J. Perillo says he has been surprised that there has not been a significant change but call volume is up. He expected to lose more of second and third calls than we have.

J. Perillo states that Echo Hose members attending would have a conflict and they should step

out.

7. Executive Session (if needed)

- a. Pending Litigation

**Motion to enter into Executive Session Pending litigation/ Hospital Litigation with Echo Hose Ambulance. Inviting J. Perillo to attend and asking Echo Hose attendees to step out due to a potential conflict.**

**M. Taggart 1<sup>st</sup>, N. McGorty 2<sup>nd</sup>: All in Favor. Motion carried.**

**Out of Executive Session at 8:15. No votes or actions taken**

8. Old Business

- a. B. Scollin: furniture finally came in after waiting 6 months. Next we are planning to paint front room and offices.
- b. K. Kelley asks about vehicles. How are we situated. Discussion on cars.
- c. B. Ryan states we should order now due to production problems.
- d. J. Heon states that we will have to get 2022 pricing as there are no 2021 available.

9. New Business:

**Motion to accept the Budget as presented.**

**N. McGorty 1<sup>st</sup>, K. Kelley 2<sup>nd</sup>. All in favor. Motion carries**

**J. Heon asks if any discussion: No discussion**

**Motion to approve the purchase of a new vehicle at state contract price or better and upgrade improvement costs**

**K.Kelley 1st, B. Mezzapelle 2nd. All in favor. Motion carried**

10. Other Business

- a. J. Laucella asks how the transition is going. Payments are good? J. Perillo states payments are up to date and there are a few operational issues C. Brown is working through

11. Adjournment

**Motion to adjourn**

**K. Kelley 1<sup>st</sup>, B. Mezzapelle 2<sup>nd</sup>, All in Favor. Motion carried**

Respectfully Submitted,

*Jared P. Heon*

Jared P. Heon

President, Board of Directors

**NOTICE TO THE PUBLIC:**

To ensure ADA Compliance please call (203) 308-2332 at least 4 hours prior to meeting.