



# Valley Emergency Medical Services

764 Derby Avenue, Seymour CT 06483  
(P) 203-308-2332 (W) www.valleyems.org

## Board of Directors

**President:** Jared Heon

**Vice President:** Kurt Miller   **Vice President:** Noreen McGorty   **Treasurer:** William Scollin   **Secretary:** David Geloso

### VEMS Meeting Minutes

**Thursday May 21, 2020 7 pm**

**764 Derby Ave, Seymour, CT 06786**

**Attended:** Jared Heon, Kurt Miller, Bill Scollin, Noreen McGorty, David Geloso, Madalene Taggart, Jon Lovisollo, Jason Perillo

**Absent:** George Temple, Dr. Gregory Boris, Joseph Laucella, Richard Dziekan, Joseph Burnett

**Guests:** Joanne Fleming

1. Call to Order/ Pledge: 7:16pm
2. Approval of Minutes

#### **Motion to approve March Minutes**

**1<sup>st</sup> K. Miller 2<sup>nd</sup> B. Scollin. All in favor. Motion passes**

3. Public comment
4. Executive director and finance reports
  - a. J. Perillo reviews ED report. Page 2: we are in discussion with Shelton for a contract however it's on the back burner since March due to what is going on.
  - b. Total revenue below budget and that is being driven by collections being off. Don't see anything that is going to change. Mostly volume driven. Collection rate has stayed the same. Largely driven by cancellations. Going to same number of calls but being cancelled. BLS crews are canceling us in towns (Derby, Seymour and Shelton have increased in cancellations) Weighed that in the current year.
  - c. Did not distribute financials due to closing books for the audit being completed now.
  - d. We will show in the end of the day net income about what we budgeted once audit is complete.
  - e. Cash balance is good. We had two good months. Normally we see cash lower at this time that gets bolstered by towns subsidy.
  - f. New vehicle being outfitted
  - g. Staffing: OT went up higher than normal. Much driven to unusual employees out sick. (covid related: few tested positive/ some exposed) April will be high well.
  - h. Passing only 4 calls per month.
  - i. Trumbull relationship has improved. Seems to be going well. Contract ends June 30,2021. Fall we expect info if they want to renew or not.
5. Supervisor report: Chris Brown on call so not available.
6. Executive Session: Not needed
7. Old Business: No Old Business
8. New Business:

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- a. Budget: J. Perillo reviews: Shows loss for first time in a long time. About \$40,000. Reason why is patient billing. As mentioned previously, we are way off budget currently and we cannot afford to have that happen again. We are budgeting lower collections than this year. Taking 97% of the current year patient billings. And that is including the rate increase. Trend I think will continue. Made cuts in areas to bring loss down and which will not hurt us operationally. I am budgeting a payroll wage increase. I think the employees deserve that. Continue to try and come under budget but we will be watching very carefully.
- b. M. Taggart asks if we applied for the payroll protection loan. J. Perillo answers yes and that amount is not reflective in the cash on hand number previously stated on our balance sheet. We received \$360,000. J. Perillo states "I am not concerned about this year. I am more concerned with 2024 if this trend continues".
- c. J. Perillo discussed call volume/cancellations and +/- changes and how it will impact the revenue.
- d. Discussion regarding town revenue trend / call volume.
- e. J. Perillo asks for a vote on the budget:
- f. J. Lovisolo asks about depreciation schedule and the audit process. Discussion.

### Motion to Accept the FY 20-21 Budget

**1<sup>st</sup>: M. Taggart 2<sup>nd</sup> N. McGorty. All in Favor. Motion Passes.**

- g. J. Heon: I think this underscores the need to look at shared services
  - h. J. Perillo discusses the conversation with chiefs to supply EMTs to assist towns to assist with coverage. An option that was made available and some services were interested. Fortunately, it was not needed but we were prepared.
  - i. B. Scollin asks about purchasing supplies as a group? J. Heon said years back they did explore that with Bound Tree. There is a duplicate of efforts and it is about time we explore this again.
  - j. J. Perillo states that we partnered with Derby and other towns to apply for a FEMA grant and we were able to pool resources. Regional grants look positive to FEMA. To Jared point everything is the same. Griffin saved millions by getting into the Yale purchasing.
  - k. B. Scollin asked about the VCF grant for PPE. J. Perillo states that we did not apply. Felt we were in a good financial position and did not pursue it.
9. Other Business:
- a. J. Heon discussed some improvements need to be made to the building. Doors/ decks. We will be putting together some quotes in the next few months.
  - b. B. Scollin discussed about changing the classroom to a working bay. Offered to help with the quotes for the other improvements discussed.
10. Adjournment

### Motion to Adjourn at 7:55pm

**1<sup>st</sup> D. Geloso 2<sup>nd</sup> B. Scollin All in favor. Motion Passes**

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